

To : **Walter Sieke**  
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DATE: 26-janv-07

Your reference No. :  
Our Quotation No. : Q20070016  
Contact person : Mr. Regis Houllier  
Tel: +33 3 22 54 83 47  
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Email: [rhoullier@yamatake-europe.com](mailto:rhoullier@yamatake-europe.com)  
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ITEM	MODEL	DESCRIPTION	Q'TY	U/PRICE (EURO)	AMOUNT (EURO)	LEAD TIME (Weeks)
Item 1.	C210DA00101	96*96 Digital Controller Time proportional PID Power Supply: 85-264Vac Remote switch Alarm relay	2	280,00	560	5
				Total	EURO	560,00
				Minimum Charge	EURO	150,00
				* Packing & Handling charges	EURO	0,00
				Freight Charge	EURO	10,00
				Sub-total	EURO	570,00
				VAT 21%	EURO	
				Total	EURO	570,00

**REMARKS:**

- \* Lead time may be changed depending on the condition of the outstanding orders at our factory side.
- \* For our export procedure, End User Name + Country + End Use (company's main activity, product) must be specified on your Purchase Order Sheet.
- \* Before shipping the goods please take notice that the payment must be registered in our Bank account.

**TERMS and CONDITIONS:**

**Trade Terms:** CPT Hagen Germany  
**Payment Terms:** Advance payment by T/T remittance  
**Minimum Order Amount:** Euro 150 per order (Packing & Handling and Freight charges excluded).  
**Partial Shipment:** Not allowed.  
**Shipping Route:** By Air freight  
**Validity:** 60 days from quotation date.  
**Cancellation:** Not allowed after your order is acknowledged.

(The Trade Terms are in accordance with Incoterms 2000.)

Regis Houllier - Director  
Product Division